

Lighting Showrooms

Windward System Five



Windward System Five - Lighting Store Solutions

Windward System Five is a fully integrated business software application that helps you run your business instead of just reporting on it.

Windward System Five is the best choice for managing your lighting store. There are many unique problems encountered by lighting stores that the other "off the shelf" accounting packages cannot handle. For example, special orders (or tag orders) are very common in the lighting industry and are especially easy to use with Windward System Five.

Fixture Inventory Control

Many lighting stores custom order inventory for their clients. Windward will allow you to start an invoice at point of sale, sell the inventory item and take a deposit. The system will remind you and ensure that you remember to call the supplier and order it. When it arrives, the system will remind you to set the inventory item aside for the customer, ensuring that you or your staff do not accidentally sell the item to another customer.

Automatically Sell Bulbs With Fixtures

When you add a lighting fixture to an invoice - the bulbs will automatically be added.

Designers Can Assign Rooms To Fixtures

Store and track which room will house various lighting fixtures, you can add each room to the invoice to ensure all the rooms are accounted for, another example of what Windward System Five can do for your lighting business.

Ultimate Customization

Windward System Five is configurable to the different types of inventory requirements for your specific lighting store. Several pricing strategies and inventory designs are available.

Wireless Support

Many lighting stores have moved towards a wireless point of sale solution. Most of the time it is inconvenient for you to take down your showroom displays and scan them. With Windward System Five and a wireless scanner, you can freely walk around the store with your customer and build their order immediately.

Partial Delivery Support - deliver items in-stock now and track and deliver back-orders later.

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OPTIONAL HARDWARE

- Barcode scanner
- Laser printer for printing reports and bar code labels
- Receipt/Invoice printer
- Electronic cash drawer
- Customer pole display
- Programmable keyboard
- Wireless handheld units



Builder/Contractor Support

Copy templates - store builder budgets with ease

Windward System Five is built to work with and keep track of multiple independent contractors. When a contractor builds the same house multiple times, you can save the template for future use. This saves valuable time by not having to duplicate work.

Special Orders

An important benefit of Windward is the ability to create and track customers special orders - from the initial order and down payment to the final delivery.

Builder Budgets

If the house is sold before construction is completed, the builder may give the new owners a lighting allowance and allow them to choose their own lighting. If more expensive lights are purchased, the owner pays the difference and the builder pays his portion.

Search by Construction Address

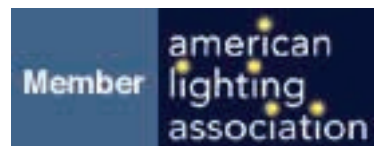
Windward System Five is built to work with and keep track of multiple independent contractors. If a contractor is working on several projects, you have the ability to get the specific information for your customer. Search by contractor name, construction address, invoice number and more.

Track Deliveries to Job Sites

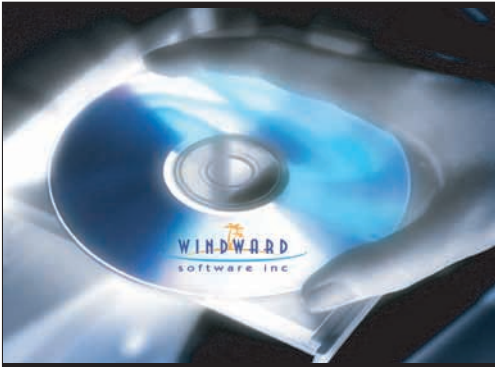
When a builder orders the lighting for a new home, some of the fixtures may need to be delivered immediately while others need to be special-ordered and delivered in the future. As work progresses, items that are delivered can be blocked and moved from the open work order onto a completed and delivered invoice. This way, you'll have an excellent record of what and when the delivery was made, what is still on order, and what is waiting to be delivered.

Special Contractor Pricing

Give better pricing to your best contractors using up to ninety-nine price schedules.



Windward System Five



We know lighting showrooms. Our software is designed to help you run your business by giving each of your employees the tools and routines to make their jobs easier. We've been in business since 1984 and are now the industry leaders for showroom software.

Windward's fully integrated software allows you to enter information once and use it everywhere. For example, enter a picture of a fixture and you can display it on the screen for a customer, print it on the price label, print it on the invoice or estimate and have it displayed on your e-commerce site.

Speak with a Windward representative today, and book a live demo appointment!

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**Free - no hassle
demo version
online!**

 **lightingpos.com**

Gain Control of your Business Today

Windward System Five - Lighting Showroom Edition

**We help you run your business
Instead of just reporting on it**

Sales and Invoicing

- Use up to 99 price schedules to automatically charge the correct prices to your different types of customers such as walk in traffic, preferred customers and contractors
- Create Estimates that limit the ability for the customer to shop the prices by using part numbers for your store only.
- Barcode support for accurate inventory control.
- Wireless support. Create your estimate or invoice by walking around your showroom and scanning hanging fixtures and specifying the room locations they are to go into
- Easily change the estimate into an invoice without having to redo your work
- Process credit cards and debit cards in less than a second
- Add your logo and other customization to your invoices and receipts
- Fully integrated. When your invoice is complete the customer is updated, inventory is taken out of stock, income, costs and taxes payable are posted to your ledger.
- Strong audit trails allow you to track each change of an invoice including who made the change, from which terminal, date, time and dollar amount.
- Password security to allow or disallow sales people to make corrections, sell below a minimum cost, bypass credit limits, etc. You can set the security level for each employee.

Inventory & Warranty Tracking

- Real-time inventory tracking, even between multiple stores, helps optimize stock levels
- Design invoice tags, labels and signs complete with picture, barcode and price
- Automatic purchase order suggestion saves time and increases inventory efficiency
- Special orders created from customer invoices will pop up when you create your purchase orders, helping you avoid embarrassing mistakes
- Kits and tag-along kits can be used to sell the right bulbs for the fixtures
- Receive inventory to a specific job or work order, so items won't be "accidentally" sold
- Consignment, Floorplans, RMAs and more

Accounting

- Recommended by accountants for its detail and depth
- Exports to Caseware - the most common reporting tool used by accountants
- Flexibility to work in multiple months or multiple years at a time
- Flexibility to correct errors without a series of complex journal entries
- Fantastic drill down capability, giving you all the timely information you require
- Greatly reduces the time required for your Accountant to complete year-end

CRM (Customer Relationship Management)

- Search for customers by name, phone number, address, city, or other options
- Appointment reminders for salespeople and designers
- Retains detailed history to help focus marketing opportunities
- Excellent customer service tool helps personalize your dealings with the customer

E-Commerce Solutions

- Put your store online in just minutes – it's that easy
- Flexible templates or design your own
- Orders are copied into Windward System Five to reduce errors
- Handles multiple tax calculations and shipping rules, saving time and headaches
- Search multiple store locations for inventory availability and shipping convenience

Point of Sale Hardware Support

- Supports barcode label printers, barcode scanners, cash drawers, pole displays, touch screens, credit card readers, receipt printers, invoice printers, wireless scanners, wireless data collectors and more